



Invitation to Programme Launch



Development of Housing on Crown Land in Auckland

Ministry of Business, Innovation & Employment
15 Stout Street
Wellington



Invite to Programme Launch

You are invited to attend a launch of a programme of work to develop housing on Crown land in Auckland.

When	Friday 29 May 2015 2:30pm – Tea and Coffee 3:00pm – Launch 5:00pm – Network Opportunity
Key note speaker	Hon Dr Nick Smith, Minister for Building & Housing
Where	Gallery 3, The Pullman Hotel Cnr Waterloo Quadrant and Princes Street Auckland

Programme Opportunity

MBIE is leading a work programme to facilitate the development of more affordable housing on parcels of Crown land to further increase supply to the Auckland market. We have identified approximately 430 hectares of Crown land in areas zoned for residential housing in Auckland. Further work is underway to assess the development feasibility of the opportunities identified so far and to establish if there is additional land that can be included in this programme. The assessment of land and feasibility will be ongoing and done in parallel with suitable partners able and willing to work with the Crown on these developments.

What we need

MBIE intends, through an open contestable process, to identify a shortlist of suitably qualified parties or consortia with the capability and capacity to deliver housing developments at pace in Auckland.

The procurement process will be similar to that adopted by MBIE in Christchurch but we would welcome input from the development industry to shape the process. We are therefore inviting all potential development partners to attend a launch of the programme followed by a free and frank discussion to help shape the process.

Why should you be interested?

This is a unique opportunity to partner with the Government on a commercial basis to increase the supply of more affordable housing in the Auckland market at pace. The broad objectives, of the programme, are to:

- Increase the supply of affordable housing in Auckland;
- Housing developments completed at pace;
- An open process that minimises the development risk for the Crown and the up-front procurement costs to the developer.



This programme of work is designed to complement other Government housing development work and is limited to opportunities to develop housing on Crown land in Auckland.

What will the Developer's be expected to deliver

In the first instance developers will be required to submit sufficient supporting documentation on their capabilities and capacity to partner with the Crown on medium scale housing developments and based on these submissions MBIE will shortlist an initial group of partners.

The shortlisted developers would then be invited to develop outline Development Proposals on the sites identified, with a view to then selecting the preferred Development Partner with whom contract negotiations will be progressed with for that opportunity.

MBIE envisages that shortlisted developers would:

- deliver design on construction works required to complete a 'turn-key' housing development identified sites to meet all local authority requirements including subdivision installation of any necessary supporting infrastructure and services;
- adopt a fully transparent process that documents all development costs and anticipated profit;
- secure or provide the funding necessary to complete the development; and
- effectively and efficiently market and manage the process of selling the developments.

As more sites are assessed as ready for development, these will be made available to the Crown's development partner(s).

Interested? Please register to attend the Programme Launch

Attendance at the launch is not a mandatory requirement under the subsequent procurement process; rather it is to allow the Government to outline the purpose of the programme and to allow developers to participate in shaping the subsequent procurement process.

The programme launch and industry discussion are for information purposes only and do not formally constitute part of the procurement process. We intend to go to market in June 2015 using the Government Electronic Tenders Service.

Registration details

Seats are limited and it is recommended that a maximum of two representatives attend from each interested party. If you wish to attend this session please confirm by email, by **4pm, Wednesday 27 May 2015**, to:

Kris Galloway
PA/Team Administrator
Construction and Housing Markets
MBIE
Kris.Galloway@mbie.govt.nz

Failure to RSVP may result in failure to be accommodated.