

## **Transfer of social housing in Tauranga and Invercargill proceeding to market sounding**

Thank you for showing interest in the proposed transfer of Housing New Zealand Corporation (HNZ) properties and tenancies in Tauranga and Invercargill to registered Community Housing Providers (CHPs).

Ministers have asked Treasury to proceed to the next step in the transfer process, market sounding, for approximately 1140 Tauranga and approximately 370 Invercargill houses.

As you know the Government announced in May that it was considering houses and tenancies in Tauranga and Invercargill for the first transfers. As part of the transfer process Treasury conducted consultation with iwi and hapū and undertook an extensive programme of market information and feedback.

Ministers and Cabinet have now considered the findings of the recently concluded iwi consultation process. Consultation confirmed Ngāti Ranginui has 115 Right of First Refusal (RFR) properties within the Tauranga proposed transaction area and Ngāi Tahu has three RFR properties within the Invercargill proposed transaction area.

These properties will be excluded from the open and competitive commercial process. We are working directly with Ngāti Ranginui and Ngāi Tahu on how to include the properties within the Social Housing Reform Programme (SHRP). The discussions will focus on realising both the Government's RFR obligations as well as the objectives of the SHRP.

Market sounding will commence on August 31<sup>st</sup> and conclude on September 25<sup>th</sup>. During this phase we will obtain feedback from potential market participants on their level of interest in the transaction and whether the proposed commercial terms will deliver the outcomes we are seeking.

To participate in market sounding you will need to register your interest on the Government Electronic Tenders Service ([GETS](#)).

You will be able to register your interest for one or both regions and, once registered on GETS, you will be notified on August 31<sup>st</sup> when the Information Memorandum is available for downloading. You will also be able to provide written feedback until September 25<sup>th</sup> at 4pm when Market Sounding will close. If you wish to be considered for selection as part of a small representative sample of participants to be invited for face to face meetings you will need to be registered on GETS by September 1<sup>st</sup>.

If approved the next phases in the commercial transfer process will then be an Expression of Interest, Request for Proposals and Preferred Bidder and Close.

For more information on the social housing transfer process please go to:  
<http://www.treasury.govt.nz/statesector/socialhousing>